



## **Empowering Skin Health: UniHealth and Fixderma Collaborate to Transform Skincare Landscape in Africa**

**Mumbai, January 29, 2024: UniHealth Consultancy Limited. (NSE – UNIHEALTH)**, is a global healthcare service provider. UniHealth Pharmaceuticals Private Limited, a subsidiary of UniHealth Consultancy Limited, has entered into an exclusive partnership with Fixderma India Private Limited, a leading Cosmetic & Skincare manufacturer. This alliance aims to revolutionize the skincare landscape in Africa by providing seamless access to Fixderma's premium skincare products, known for their scientific formulations and efficacy in addressing diverse skin concerns. With a shared commitment to dermatological excellence and a profound passion for skincare, UniHealth plans to introduce a product range tailored to needs of the African populace.

Fixderma India Private Limited is acclaimed for its innovative and scientifically backed skincare formulations, aligning seamlessly with UniHealth's mission to provide access to premium healthcare solutions using potent ingredients and adhering to the highest industry standards.

The exclusive distribution rights granted to UniHealth underscore the confidence Fixderma places in the Group's capabilities and extensive network in the African healthcare sector. This collaboration is expected to streamline the supply chain, ensuring efficient distribution of Fixderma's skincare products across Africa.

Fixderma's product portfolio includes a diverse range of skincare solutions, addressing concerns such as acne management, sun protection, anti-aging, and general skincare. UniHealth aims to utilize its existing infrastructure and distribution channels to make these products readily available to consumers in hospitals, clinics, and retail outlets.

With the partnership now in effect, UniHealth anticipates a future where quality skincare becomes an integral part of healthcare for people across Africa. The collaboration between UniHealth and Fixderma is set to redefine skincare standards, creating a positive ripple effect on the well-being of individuals in the region.

**Commenting on the performance, Dr. Akshay Parmar, Founder & Managing Director of UniHealth Consultancy said,** "This collaboration signifies a positive move towards promoting dermatological wellness and fostering a comprehensive approach to skincare. Skincare is an integral aspect of overall health and with Fixderma's exceptional products, we are well-positioned to address diverse skin concerns in Africa.

UniHealth's entry into this venture not only broadens its product offerings but also reaffirms our commitment to providing holistic healthcare solutions. The partnership with Fixderma marks a significant advancement in democratizing access to premium skincare in Africa, empowering individuals to make well-informed choices regarding their skin health."

### **About UniHealth Consultancy Limited:**

**UniHealth Consultancy Limited (NSE – UNIHEALTH)**, established in 2010 in Mumbai, is a prominent global healthcare service provider with a strong presence in Africa. The company operates in various healthcare sectors, encompassing medical centers, hospitals, consultancy services, pharmaceutical distribution, and medical travel.

Through its subsidiary, UniHealth Pharmaceuticals, it specializes in procuring and exporting pharmaceutical products, serving hospitals in Uganda, Nigeria, and Tanzania. Under the 'UMC Hospitals' brand, UniHealth manages two multi-speciality facilities with a combined 200-bed capacity in Uganda and Nigeria, along with a dialysis center in Tanzania. Additionally, UniHealth is actively involved in healthcare consultancy projects in India, Africa and Middle East and serves as a reliable distributor for Indian pharmaceutical and medical consumable companies across various African nations.

The Company was successfully listed on the NSE Emerge in September 2023.

In FY23, the company reported Revenue of ₹ 4,603.01 Lakhs, EBITDA of ₹ 1,691.53 Lakhs and PAT of ₹ 765.67 Lakhs.

**Disclaimer:**

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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