

Date: May 23, 2025

To,
The Manager,
Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza,
Plot No. C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai - 400051

**NSE Symbol: UNIHEALTH** 

Dear Sir/ Madam,

Sub: Press Release - Unihealth Hospitals Reports 63% YoY Growth in Net Profit for H2 FY25

In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a copy of the Press Release made by the Company.

A copy of the press release is also being uploaded on the Company's website: www.unihealthonline.com.

You are requested to take the same on record.

Thanking you,

Yours faithfully,

For Unihealth Hospitals Limited (Formerly Unihealth Consultancy Limited)

Binita Patel
Company Secretary & Compliance Officer



## UniHealth Hospitals Limited



# Unihealth Hospitals Reports 63% YoY Growth in Net Profit for H2 FY25

Mumbai, May 23, 2025: UniHealth Hospitals Limited (NSE – UNIHEALTH), a global healthcare provider with extensive operations across Africa—including hospitals, medical centres, consultancy, pharma distribution, and medical travel—has released its Audited Financial Results for H2 & FY25.

### Key Financial Highlights

	Consolidated					
Particula₹ (₹ Cr)	H2 FY25	H2 FY24	YoY	FY25	FY24	YoY
Total Income	33.15	27.50	20.56%	58.41	50.35	16.01%
EBITDA	11.91	11.32	5.19%	21.32	19.28	10.56%
EBITDA Margin (%)	35.92	41.16	-525 Bps	36.49	38.29	-180 Bps
Net Profit	9.91	6.06	63.48%	15.14	10.31	46.89%
Net Profit Margin (%)	29.89	22.04	785 Bps	25.92	20.47	545 Bps
EPS (In ₹)	6.44	3.94	63.45%	9.83	7.67	28.16%

### Other Key Highlights:

- In FY25, the company reported the following segmental revenue distribution:
  - Hospitals & Medical Centres contributed ₹ 48.01 Cr, accounting for 82.19% of the total revenue.
  - Consultancy Services generated ₹ 2.52 Cr
  - Exports & Distribution brought in ₹ 5.06 Cr
  - Other Income stood at ₹ 2.82 Cr
- Geographically, Uganda was the largest contributor with 74.45% of total revenue. India followed with
  a contribution of 15.81%. Nigeria accounted for 7.71% of the total revenue. Tanzania contributed 1.10%,
  while UAE and Mauritius contributed 0.73% and 0.20%, respectively.
- Operational Performance:
  - Average Bed Occupancy Rate: 58%
  - Annual Procedures Performed: 1,700+
  - Beds Under Consultancy Services: 1,300+ beds across multiple locations

Commenting on the performance, Dr. Akshay Parmar, Founder & Managing Director of UniHealth Hospitals said, "H2 FY25 marked a strong performance for UniHealth, with consolidated revenue and profitability reflecting our commitment to high-quality, accessible healthcare. Our multi-specialty tertiary care hospital in Navi Mumbai is progressing well and will be operational soon.

The healthcare industry is transforming with increased investments, rising insurance penetration, and growing medical tourism—especially in India. While consolidation continues at the top, opportunities in the 50–200 bed segment are growing. UniHealth is well-positioned to deliver quality, affordable care in regional markets, with strong demand in African markets reinforcing our focus on emerging geographies.

Looking ahead, UniHealth aims to build a sustainable, scalable healthcare platform across India and East Africa. Besides Navi Mumbai, expansions in Nashik and Pune are advancing, expected to add over 500 beds in FY26. Our asset-light strategy targets 1,000 new beds over three years. We remain committed to long-term value and meeting demand for accessible, high-quality healthcare."

**Dr. Anurag Shah, Founder and Director of UniHealth Hospitals added,** "A key highlight during this FY was launching our advanced IVF and Fertility Centre at UMC Victoria Hospital, Uganda, addressing significant unmet needs of women facing infertility related challenges in the region. To expand our outreach and ensure increased accessibility to quality care, we have also commissioned the first UMC Clinic in Kyanja, Uganda. We aim to expand our network of clinics by adding another 4-5 clinics during this fiscal."

## H2 FY25 Highlights of Unihealth Hospitals Limited

India Entry Milestone	<ul> <li>UniHealth - UMC Hospitals Group marks its India foray with a 60-bed tertiary care hospital in Navi Mumbai, set to open by July 2025, as part of its broader plan to establish 5+ hospitals in western India and strengthen India-Africa healthcare collaboration.</li> </ul>
Promoter Capital Boost	<ul> <li>Unihealth Hospitals' promoters, Dr. Akshay Parmar and Dr. Anurag Shah, will infuse ₹10.57 Cr via 7,00,000 warrants at ₹151 each, converting to equity within 18 months to support the company's expansion in India and Africa.</li> </ul>
Advanced IVF Launch	<ul> <li>UniHealth Hospitals has inaugurated a high-tech IVF and Fertility Centre at UMC Victoria Hospital in Uganda, addressing rising infertility rates with advanced ART, expert care, and training programs—strengthening local healthcare and promoting reverse medical tourism.</li> </ul>

### About Unihealth Hospitals Limited:

**UniHealth Hospitals Limited (NSE – UNIHEALTH),** established in 2010 in Mumbai, is a prominent global healthcare service provider with a strong presence in Africa. The company operates in various healthcare sectors, encompassing medical centres, hospitals, consultancy services, pharmaceutical distribution, and medical travel.

Under the 'UMC Hospitals' brand, UniHealth manages its multi-speciality facility in Uganda and is set to soon commission its 1<sup>st</sup> tertiary care multi-specialty hospital in Navi Mumbai, India, in addition to a 20-bedded secondary care facility in Mwanza, Tanzania. Through its subsidiary, UniHealth Pharmaceuticals, it exports and distributes various medical consumable and pharmaceutical products in select countries in Africa.

The Company was successfully listed on the NSE Emerge in September 2023. In FY25, the Company reported Consolidated Revenue of ₹ 58.41 Cr, EBITDA of ₹ 21.32 Cr and Net Profit of ₹ 15.14 Cr.

#### Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other facto₹ that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

### For Further Information Please Contact Corporate Communication Advisor



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